

(Company No. 284669-W)

(Incorporated in Malaysia with limited liability under the Companies Act, 1965) FOURTH QUARTER REPORT ENDED 31 DECEMBER 2015

# **ANNOUNCEMENT**

The Board of Directors of AirAsia Berhad ("AirAsia" or "the Company") is pleased to announce the following unaudited consolidated results of AirAsia and its subsidiaries (collectively known as "the Group") for the fourth quarter ended 31 December 2015.

| UNAUDITED CONDENSED (                                  |      | CLIDATIBL     | INCOME.       | STATIMITIN  | NI         |
|--|------|---------------|---------------|-------------|------------|
|  |      | INDIVIDUAL    | QUARTER       | CUMUI       | LATIVE     |
|  |      | Quarter ended | Quarter ended | Year ended  | Year ended |
|  |      | 31/12/2015    | 31/12/2014    | 31/12/2015  | 31/12/2014 |
|  | Note | RM'000        | RM'000        | RM'000      | RM'000     |
| Revenue  | 10   | 2,167,768     | 1,478,193     | 6,299,064   | 5,415,744  |
| Operating expenses:                                    |      |               |               |             |            |
| - Staff costs  |      | (215,727)     | (198,815)     | (758,986)   | (667,277   |
| - Depreciation of property, plant and equipment        |      | (183,847)     | (184,829)     | (703,245)   | (719,497   |
| - Aircraft fuel expenses                               |      | (526,601)     | (620,859)     | (2,000,650) | (2,254,237 |
| - Maintenance and overhaul expenses                    |      | (64,682)      | (42,380)      | (196,883)   | (149,411   |
| - User charges and other related expenses              |      | (206,010)     | (142,096)     | (685,013)   | (545,279   |
| - Aircraft operating lease expenses                    |      | (117,713)     | (47,546)      | (330,790)   | (198,280   |
| - Other operating expenses                             |      | (89,574)      | (72,895)      | (270,532)   | (233,760   |
| Other income   | 11   | 37,080        | 44,189        | 230,378     | 178,029    |
| Operating Profit                                       |      | 800,694       | 212,962       | 1,583,343   | 826,032    |
| Finance Income   | 27   | 34,550        | 37,376        | 122,842     | 121,869    |
| Finance Costs  | 27   | (140,913)     | (153,872)     | (610,626)   | (533,967   |
| Tillance Gosts   | 21   | (140,313)     | (133,072)     | (010,020)   | (555,907   |
| Net Operating Profit                                   |      | 694,331       | 96,466        | 1,095,559   | 413,934    |
| Foreign exchange (loss)/gain                           | 27   | (103,389)     | (647,560)     | (933,047)   | (609,085   |
| Foreign exchange gain on amounts due from associates   |      |               |               |             |            |
| and jointly-controlled entities                        |      | 38,681        | 145,775       | 601,708     | 190,293    |
| Gain on disposal of interest in AirAsia Expedia Travel |      | -             | -             | 320,500     | -          |
| Costs related to the sale and leaseback of aircraft    |      | 30,196        | -             | (69,717)    | -          |
| Share of results of jointly controlled entities        | 23   | 4,013         | 2,643         | 25,492      | 57,266     |
| Share of results of associates:                        | 23   |               |               |             |            |
| Thai AirAsia   |      | 29,071        | 35,872        | 94,019      | 6,08       |
| Indonesia AirAsia                                      |      |               |               |             |            |
| - Current year results                                 |      | (172,709)     | -             | (332,350)   | -          |
| - Prior year unabsorbed losses                         |      | -             | -             | (465,374)   | -          |
| India AirAsia  |      |               | (11,809)      | (29,741)    | (22,415    |
| Japan AirAsia  |      | (11,672)      | (9,642)       | (28,611)    | (9,642     |
| Philippines AirAsia                                    |      | (77,929)      | -             | (77,929)    | -          |
| Others   |      | 3,920         | (3,731)       | 14,496      | (3,731     |
| Profit/(loss) before tax                               |      | 434,513       | (391,986)     | 215,005     | 22,701     |
| Current Taxation                                       | 28   | (4,968)       | (8,646)       | (35,852)    | (25,638    |
| Deferred taxation                                      | 28   | 124,653       | (27,877)      | 361,809     | 85,773     |
| Profit/(loss) after tax                                |      | 554,198       | (428,509)     | 540,962     | 82,836     |
| Attributable to:                                       |      |               |               |             |            |
| -Equity holders of the company                         |      | 554,112       | (428,509)     | 540,876     | 82,836     |
| -Minority interests                                    |      | 86            | - 1           | 86          | -          |
|  |      | 554,198       | (428,509)     | 540,962     | 82,836     |
| Basic earnings per share (sen)                         |      | 19.9          | (15.4)        | 19.4        | 3.0        |
| Diluted earnings per share (sen)                       |      | 19.9          | (15.4)        | 19.4        | 3.0        |

The condensed consolidated income statement should be read in conjunction with the audited financial statements for the financial year ended 31 December 2014 and the accompanying explanatory notes attached to the interim financial statements.



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|  |        | INDIVIDUAL QUARTER   |                      | INDIVIDUAL QUARTER CUM |                      | CUMUL | IMULATIVE |  |  |
|--|--------|----------------------|----------------------|------------------------|----------------------|-------|-----------|--|--|
|  |        | Quarter ended        | Quarter ended        | Year ended             | Year ended           |       |           |  |  |
|  | Note   | 31/12/2015<br>RM'000 | 31/12/2014<br>RM'000 | 31/12/2015<br>RM'000   | 31/12/2014<br>RM'000 |       |           |  |  |
| Profit/(loss) for the period                 |        | 554,198              | (428,509)            | 540,962                | 82,836               |       |           |  |  |
| Other comprehensive (loss)/income            |        |                      |                      |                        |                      |       |           |  |  |
| Available-for-sale financial assets          |        | (9,586)              | (104,750)            | (203,504)              | (174,473)            |       |           |  |  |
| Cash flow hedges                             | 13     | 83,598               | (94,692)             | (367,094)              | (252,939)            |       |           |  |  |
| Foreign currency translation differences     |        | (899)                | 7,963                | 6,939                  | 7,963                |       |           |  |  |
| Total comprehensive income/(loss)            | •      |                      |                      |                        |                      |       |           |  |  |
| for the period                               |        | 627,311              | (619,988)            | (22,697)               | (336,613)            |       |           |  |  |
| Total comprehensive income/(loss) attributab | le to: |                      |                      |                        |                      |       |           |  |  |
| Equity holders of the company                |        | 627,225              | (619,988)            | (22,783)               | (336,613)            |       |           |  |  |
| Minority Interest                            |        | 86                   | -                    | 86                     | -                    |       |           |  |  |



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#### UNAUDITED CONDENSED CONSOLIDATED CASH FLOW STATEMENTS YEAR ENDED YEAR ENDED 31/12/2015 31/12/2014 RM'000 RM'000 CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation 215.005 22.701 Adjustments: Property, plant and equipment - Depreciation 703,245 719,497 - Loss/(gain) on disposal 74,901 4,690 Gain on disposal of other investments (42,077)Impairment on other investments 10 125 Impairment of trade and other receivables 30,651 (925,253) Fair value gains on derivative financial intruments (212,398)Provision for doubtful debts 21,102 Share of results of jointly-controlled entities (25,492)(57, 266)Share of results of associates 825,490 29,707 Gain on disposal of investment in AAE Travel (320,500)Net unrealised foreign exchange loss 1,758,611 639,614 Interest expense 610,626 533.967 Dividend income (4,697)Gain related to the sale and leaseback of aircraft (27,361)Interest income (122,842)(121,869)2,787,532 1,552,645 Changes in working capital Inventories (17.173)11,368 (258 466) Receivables and prepayments (109.998)Trade and other pavables 811.275 101.432 Intercompany balances (822,087)(725,677)Cash generated from operations 2,649,549 681,302 Interest paid (544,768)(470,613)Interest received 116,973 106,576 Tax paid (31,001)(15,234)Net cash from operating activities 2,190,753 302,031 **CASH FLOWS FROM INVESTING ACTIVITIES** Property, plant and equipment - Additions (272,686)(2,084,641) 119,745 1,160,290 - Proceeds from disposal Investment in associated companies (88,695)(30,378)Investment in available-for-sale financial asset (53,811)Proceeds from disposal of investment in AAE Travel 347,044 Loan granted to associates (431,258)Loan repayments received from associates 71,423 80,937 Proceeds from disposal of other investments 44,584 Dividend received 4.697 Refund on aircraft purchase 142,073 Net cash generated from/(used in) investing activities 1,163,565 (2,154,241) CASH FLOWS FROM FINANCING FACILITIES Proceeds from allotment of shares 2,064 Proceeds from borrowings 1,384,930 3,129,496 Dividend paid (83.489)(111,292)Goodwill (11,850)Repayment of borrowings (3,841,014)(1,241,080) 1,779,188 Net cash (used in)/generated from financing activities (2,551,423) **NET INCREASE FOR THE** FINANCIAL PERIOD/YEAR 802,895 (73.022)CASH AND CASH EQUIVALENTS AT BEGINNING OF THE FINANCIAL PERIOD 1,337,849 1,380,435 **CURRENCY TRANSLATION DIFFERENCES** 290.396 30.436 CASH AND CASH EQUIVALENTS AT END OF **FINANCIAL PERIOD\*** 2,431,140 1,337,849

<sup>\*</sup> Included within the balance at end of period is an amount RM711 million restricted cash and fixed deposits pledged as securities for banking facilities of RM16.5 million



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# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL **POSITION**

|  |      | AS AT                | AS AT                |
|--|------|----------------------|----------------------|
|  |      | 31/12/2015<br>RM'000 | 31/12/2014<br>RM'000 |
|  | Note |                      |                      |
| NON CURRENT ASSETS   | 4-   | 10.005.140           | 10 500 505           |
| Property, plant and equipment  | 15   | 10,895,146           | 12,533,535           |
| Investment in associates   | 23   | 1,020,611            | 230,454              |
| Investment in a jointly controlled entity AFS Financial Assets   | 23   | 164,024              | 191,620              |
| Goodwill   |      | 235,097              | 384,790              |
| Intangible asset   |      | 17,703               | 7,334                |
| Deferred tax assets  |      | 1,481<br>828,887     | -<br>466,968         |
| Receivables and prepayments  |      | 1,421,802            | 1,132,504            |
| Deposit on aircraft purchase   |      | 697,640              | 500,321              |
| Amounts due from an associate  |      | 1,239,099            | 2,301,528            |
| Derivative Financial Instruments   | 33   | 945,490              | 381,686              |
| Derivative i manciai motiumento  | 33   | 17,466,980           | 18,130,740           |
| CURRENT ASSETS   |      | 17,400,900           | 10,130,740           |
| Inventories  |      | 35,325               | 18,152               |
| Receivables and prepayments  |      | 525,266              | 682,909              |
| Amounts due from a jointly controlled entity   |      | 5,708                | 51,188               |
| Amount due from associates   |      | 360,854              | 153,803              |
| Amount due from a related party  |      | 30,825               | 3,179                |
| Deposits, bank and cash balances   |      | 2,431,140            | 1,337,849            |
| Derivative Financial Instruments   | 33   | 419,112              | 286,298              |
| Current tax assets   | -    | 3,648                | -                    |
|  |      | 3,811,878            | 2,533,378            |
| CURRENT LIABILITIES  |      | -,- ,-               | , , -                |
| Trade and other payables   |      | 1,624,117            | 773,128              |
| Sales in advance   |      | 540,920              | 502,810              |
| Derivative Financial Instruments   | 33   | 582,491              | 472,204              |
| Amount due to associate  |      | -                    | 55,110               |
| Amount due to a related party  |      | -                    | 24,693               |
| Borrowings   | 32   | 2,431,736            | 2,274,928            |
| Current tax liabilities  |      | -                    | 9,380                |
|  |      | 5,179,264            | 4,112,253            |
| NET CURRENT LIABILITIES  |      | (1,367,386)          | (1,578,875)          |
|  |      |                      |                      |
| NON CURRENT LIABILITIES  |      |                      |                      |
| Other payables and accruals  |      | 1,139,620            | 1,212,044            |
| Amount due to an associate   |      | 89,868               | 83,545               |
| Borrowings   | 32   | 10,184,863           | 10,453,090           |
| Derivative Financial Instruments   | 33   | 237,898              | 248,095              |
|  |      | 11,652,249           | 11,996,774           |
|  |      | 4,447,345            | 4,555,091            |
| CAPITAL AND RESERVES   |      | 7,777,040            | 4,333,031            |
| Share capital  | 7    | 278,297              | 278,297              |
| Share Premium  | •    | 1,230,941            | 1,230,941            |
| Minority interest  |      | (1,560)              | 1,230,941            |
| Foreign exchange reserve   |      | (1,560)<br>15,757    | -<br>8,818           |
| Retained earnings  |      | 3,355,508            | 2,898,035            |
| Other Reserves   |      | (431,598)            | 139,000              |
| Shareholders' funds  |      | <b>4,447,345</b>     | 4,555,091            |
| Net assets per share attributable to ordinary  |      | 7,447,343            | 4,555,691            |
| •  |      | 1.60                 | 1.64                 |
| equity holders of the Company (RM)  The condensed consolidated statement of financial position should be condensed conden |      |                      |                      |

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2014 and the accompanying explanatory notes attached to the interim financial statements.



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#### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY Attributable to Equity Holders of the Company Issued and fully paid ordinary shares of RM0.10 each **Foreign Cash Flow** Number Nominal Share **Exchange** Hedge **AFS** Retained **Total Minority TOTAL** Reserves **EQUITY** of shares Value **Premium** Reserves Reserves **Earnings** Interest 000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 (172,874)At 1 January 2015 2,782,974 278,297 1,230,941 8,818 311,874 2,898,035 4,555,091 4,555,091 Net profit for the period 540,962 540,962 (1,560)539,402 Other comprehensive income/(loss) 6,939 (367,094)(203,504)(563,659)(563,659)Dividend (83,489)(83,489)(83,489)2,782,974 278,297 1,230,941 3,355,508 4,448,905 (1.560)4,447,345 At 31 December 2015 15,757 (539,968)108,370 At 1 January 2014 2,781,064 278,106 1,229,068 855 80,065 486,347 2,926,491 5,000,932 5,000,932 Net profit for the financial year 82,836 82,836 82,836 Other comprehensive income 7.963 (252.939)(174,473)(419,449)(419,449)Dividends (111,292)(111,292)(111,292)Issuance of ordinary shares - Pursuant to the Employees' Share Option Scheme ('ESOS') 1,910 191 1,873 2,064 2,064

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 31 December 2014 and the accompanying explanatory notes attached to the interim financial statements.

8,818

(172,874)

311,874

2,898,035

At 31 December 2014

2,782,974

278,297

1,230,941

4,555,091

4,555,091



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# KEY OPERATING STATISTICS – 31 DECEMBER 2015

Performance indicator for Malaysian operations for current quarter against the same quarter last year

| Quarter Ended: 31 December                                 | Oct - Dec | Oct - Dec | Change   |
|--|-----------|-----------|----------|
|  | 2015      | 2014      | y-o-y    |
| Passengers Carried   | 6,467,882 | 5,903,457 | 10%      |
| Capacity Seat Load Factor                                  | 7,623,586 | 7,531,380 | 1%       |
|  | 85%       | 78%       | 7 ppt    |
| RPK (million)  | 8,193     | 7,287     | 12%      |
| ASK (million)  | 9,724     | 9,269     | 5%       |
| Average Fare (RM) Ancillary Income Per Pax (RM)            | 177       | 171       | 4%       |
|  | 49        | 47        | 4%       |
| Unit Passenger Revenue (RM)                                | 226       | 218       | 4%<br>4% |
| Revenue / ASK (sen) Revenue / ASK (US cents)               | 22.29     | 15.95     | 40%      |
|  | 5.20      | 3.72      | 40%      |
| Cost / ASK (sen)   | 14.06     | 13.51     | 4%       |
| Cost / ASK (US cents) Cost / ASK-ex Fuel (sen)             | 3.28      | 3.15      | 4%       |
|  | 8.64      | 6.81      | 27%      |
| Cost / ASK-ex Fuel (US cents)                              | 2.02      | 1.59      | 27%      |
| Aircraft (end of period) Average Stage Length (km)         | 80        | 81        | -1%      |
|  | 1,276     | 1,231     | 4%       |
| Number of Flights  | 42,246    | 41,841    | 1%       |
| Fuel Consumed (Barrels) Average Fuel Price (US\$ / Barrel) | 1,634,375 | 1,529,360 | 7%       |
|  | 75        | 95        | -21%     |

Exchange Rate: RM:USD - 4.2847 - prior year US cent figures are restated at the current period average exchange rate

# **Definition and calculation methodology**

ASK (Available Seat Kilometres)

Total available seats multiplied by the distance flown.

RPK (Revenue Passenger Kilometres)

Number of passengers carried multiplied by distance flown

Revenue/ASK

Total revenue divided by ASK

Cost/ASK

Total expenses before operating profit divided by ASK

Cost/ASK – ex fuel

Costs, as defined above, less fuel expenses, divided by ASK



# **KEY OPERATING STATISTICS – 31 DECEMBER 2015**

Performance indicator for Malaysian operations for current financial year against the previous financial year

| Year Ended: 31 December            | Jan - Dec<br>2015 | Jan - Dec<br>2014 | Change<br>y-o-y |
|------------------------------------|-------------------|-------------------|-----------------|
|                                    |                   |                   |                 |
| Passengers Carried                 | 24,254,506        | 22,138,796        | 10%             |
| Capacity                           | 30,079,666        | 28,073,160        | 7%              |
| Seat Load Factor                   | 81%               | 79%               | 2 ppt           |
| RPK (million)                      | 30,006            | 27,274            | 10%             |
| ASK (million)                      | 37,408            | 34,590            | 8%              |
| Average Fare (RM)                  | 157               | 165               | -5%             |
| Ancillary Income Per Pax (RM)      | 47                | 46                | 2%              |
| Unit Passenger Revenue (RM)        | 204               | 211               | -3%             |
| Revenue / ASK (sen)                | 16.84             | 15.66             | 8%              |
| Revenue / ASK (US cents)           | 4.27              | 3.97              | 8%              |
| Cost / ASK (sen)                   | 12.61             | 13.16             | -4%             |
| Cost / ASK (US cents)              | 3.20              | 3.34              | -4%             |
| Cost / ASK-ex Fuel (sen)           | 7.26              | 6.64              | 9%              |
| Cost / ASK-ex Fuel (US cents)      | 1.84              | 1.69              | 9%              |
| Aircraft (end of period)           | 80                | 81                | -1%             |
| Average Stage Length (km)          | 1,247             | 1,217             | 2%              |
| Number of Flights                  | 167,002           | 155,962           | 7%              |
| Fuel Consumed (Barrels)            | 6,267,403         | 5,629,921         | 11%             |
| Average Fuel Price (US\$ / Barrel) | 81                | 102               | -20%            |

Exchange Rate: RM:USD-3.9403 - prior year US cent figures are restated at the current year average exchange rate



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# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 1. **Basis of preparation**

The interim financial report is unaudited and has been prepared in accordance with Malaysian Financial Reporting Standard ("MFRS") 134: "Interim Financial Reporting" and paragraph 9.22 and Appendix 9B of the Bursa Malaysia Securities Berhad ("Bursa Malaysia") Listing Requirements.

The interim financial statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2014.

#### 2. **Summary of significant accounting policies**

The accounting policies and methods of computation adopted for the interim financial statements are consistent with those adopted for the audited financial statements for the financial year ended 31 December 2014.

Details of standards, amendments to published standards and interpretations to existing standards that are applicable to the Group with effect from 1 January 2015 or later are provided in part B general information and summary of significant accounting policies in the audited financial statements of the Group for the financial year ended 31 December 2014. The adoption of the standards applicable to the Group that came into effect on 1 January 2015 did not have any significant impact on the Group upon initial application. The Group did not early adopt any new standards, amendments to published standards and interpretation to existing standards.

#### 3. Auditors' report on preceding annual financial statements

The auditors have expressed an unqualified opinion on the Group's statutory financial statements for the financial year ended 31 December 2014 in their report dated 22 April 2015.

#### 4. **Seasonality of operations**

AirAsia is primarily involved in the provision of air transportation services and thus, is subject to the seasonal demand for air travel. The load factor was 85% in the quarter under review, which was 7 percentage points higher than the same period last year. Compared against the immediate preceding quarter (third quarter July – September 2015), the load factor has improved 3 percentage points. This seasonal pattern is in line with the expectation of the Group.



#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# 5. Unusual items due to their nature, size or incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the current quarter and financial period-to-date.

# 6. Changes in estimates

There were no changes in estimates that have had material effect in the current quarter and financial period-to-date results.

# 7. Capital and reserves

During quarter ended 31 December 2015, the total issued and paid-up share capital of the Company remained unchanged at RM278,297,408. There was no cancellation, repurchases, resale and repayment of debt and equity securities for the period ended 31 December 2015.

# 8. Dividend paid

No dividends were declared or approved in the quarter ended 31 December 2015.

# 9. Segment reporting

Operating segments are reported in a manner consistent with the internal management reporting provided to the chief operating decision maker, which is the Group's Chief Executive Officer ("GCEO") effective 1 July 2015 . The GCEO considers the business from a geographical perspective. The operating segments have been identified by each Air Operator Certificate ("AOC") held under the AirAsia brand, and are categorised as Malaysia, Thailand, Indonesia, Philippines, India and Japan.

The GCEO assesses the performance of the operating segments based on revenue and net operating profit.

Segment analysis by product categories has not been prepared as the Group is primarily engaged in the provision of air transportation services. Reconciliation to the reportable segments relates to the elimination of the associate companies.



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# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# 9. Segment reporting (continued)

The segment information provided to the Group CEO for the reportable segments for the quarter ended 31 December 2015 are as follows:

#### Income Statement for the Quarter ended 31 December 2015

|   |           |           |           |             |          |          | Elimination |             |
|---|-----------|-----------|-----------|-------------|----------|----------|-------------|-------------|
|   | Malaysia  | Thailand  | Indonesia | Philippines | India    | Japan    | Adjustments | Total       |
|   | RM'000    | RM'000    | RM'000    | RM'000      | RM'000   | RM'000   | RM'000      | RM'000      |
| Revenue   | 2,167,768 | 917,833   | 341,368   | 208,600     | 135,118  | -        | (392,267)   | 3,378,420   |
| Operating expenses                                  |           |           |           |             |          |          |             | -           |
| - Staff costs                                       | (215,727) | (128,367) | (48,044)  | (36,448)    | (22,451) | (14,100) |             | (465,137)   |
| - Depreciation of property, plant and equipment     | (183,847) | (34,407)  | (7,380)   | (9,580)     | (819)    | (356)    |             | (236,389)   |
| - Aircraft fuel expenses                            | (526,601) | (297,677) | (118,971) | (82,771)    | (47,578) | (1,096)  |             | (1,074,695) |
| - Maintenance and overhaul                          | (64,682)  | (77,557)  | (46,803)  | (19,313)    | (11,888) | (831)    | 115,856     | (105,217)   |
| - User charges and other related expenses           | (206,010) | (140,071) | (56,938)  | (31,952)    | (19,624) | (566)    |             | (455,161)   |
| - Aircraft operating lease expenses                 | (117,713) | (136,704) | (60,309)  | (50,429)    | (23,312) | (4,428)  | 276,410     | (116,485)   |
| - Other operating expenses                          | (89,574)  | (65,960)  | (23,672)  | (19,790)    | (28,876) | (3,978)  | 9,679       | (222,172)   |
| Other income  | 37,080    | 32,858    | 7,726     | 31,586      | 2,801    | -        | (9,679)     | 102,372     |
| Operating profit/(loss)                             | 800,694   | 69,947    | (13,024)  | (10,097)    | (16,630) | (25,355) | -           | 805,536     |
| Finance income                                      | 34,550    | 4,580     | 128       | 32          | 405      | 0        |             | 39,695      |
| Finance costs                                       | (140,913) | (14,649)  | (9,221)   | (4,538)     | (0)      | (14)     |             | (169,336)   |
| Net operating profit/(loss)                         | 694,331   | 59,878    | (22,116)  | (14,603)    | (16,226) | (25,368) | -           | 675,895     |
| Foreign exchange (losses)/gains                     | (64,708)  | 8,080     | (323,701) | 3,762       | (4,899)  | (115)    | -           | (381,580)   |
| Costs related to the sale and leaseback of aircraft | 30,196    | -         | -         | -           | , , ,    | `-       | -           | 30,196      |
| Share of results of joint ventures                  | 4,013     | -         | -         | -           | -        | -        | -           | 4,013       |
| Share of results of associates                      | (229,319) | -         | -         | -           | -        | -        | 233,239     | 3,920       |
| Profit/(loss) before taxation                       | 434,513   | 67,958    | (345,817) | (10,841)    | (21,125) | (25,483) | 233,239     | 332,444     |



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# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# 9. Segment reporting (continued)

The segment information provided to the Group CEO for the reportable segments as at 31 December 2015 are as follows:

# Statement of Financial Position as at 31 December 2015

|                                  |              |             |             |             |           |          | Elimination |              |
|----------------------------------|--------------|-------------|-------------|-------------|-----------|----------|-------------|--------------|
|                                  | Malaysia     | Thailand    | Indonesia   | Philippines | India     | Japan    | Adjustments | Total        |
|                                  | RM'000       | RM'000      | RM'000      | RM'000      | RM'000    | RM'000   | RM'000      | RM'000       |
| Statement of Financial Position  |              |             |             |             |           |          |             |              |
| as at 31 December 2015           |              |             |             |             |           |          |             |              |
| Segment Assets                   |              |             |             |             |           |          |             |              |
| Property, plant and equipment    | 10,895,146   | 2,160,469   | 449,194     | 226,110     | 23,202    | 11,301   | -           | 13,765,422   |
| Deposits, cash and bank balances | 2,431,140    | 898,178     | 32,576      | 13,777      | 34,900    | 21,349   | -           | 3,431,921    |
| Other assets                     | 7,952,571    | 397,322     | 1,023,025   | 1,316,991   | 34,988    | 27,573   | (3,283,339) | 7,469,131    |
|                                  | 21,278,857   | 3,455,968   | 1,504,795   | 1,556,879   | 93,089    | 60,223   | (3,283,339) | 24,666,473   |
| Segment Liabilities              | -            |             | -           |             |           |          |             |              |
| Borrowings                       | (12,616,599) | (1,672,237) | (494,425)   | (379,597)   | -         | -        | 2,016,384   | (13,146,474) |
| Others                           | (4,214,914)  | (918,247)   | (1,421,580) | (2,776,956) | (168,859) | (9,378)  | 3,012,957   | (6,496,976)  |
|                                  | (16,831,513) | (2,590,483) | (1,916,005) | (3,156,553) | (168,859) | (9,378)  | 5,029,342   | (19,643,450) |
|                                  | -            |             | -           |             | •         | •        |             |              |
| Segment net assets/(liabilities) | 4,447,344    | 865,485     | (411,210)   | (1,599,674) | (75,770)  | 50,845   | 1,746,003   | 5,023,023    |
| Share capital                    | 278,297      | 48,681      | 50,976      | 99,780      | 121,855   | 67,380   | (388,672)   | 278,297      |
| Reserves                         | 4,169,047    | 816,804     | (462,186)   | (1,699,454) | (197,625) | (16,535) | 2,134,675   | 4,744,726    |
| Capital and Reserves             | 4,447,344    | 865,485     | (411,210)   | (1,599,674) | (75,770)  | 50,845   | 1,746,003   | 5,023,023    |



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# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# 9. Segment reporting (continued)

Note (a): Reconciliation of segment revenue to reported revenue:

|   | Quarter ended |
|---|---------------|
|   | 31/12/2015    |
|   | RM million    |
| Segment revenue   | 3,378         |
| Add: Inter-segment revenue  | 392           |
| Less: Revenue from affiliates which are not consolidated with AirAsia |               |
| Berhad Group  | (1,602)       |
| Reported revenue of AirAsia Berhad                                    | 2,168         |

Note (b): Reconciliation of segment loss before taxation to reported loss before taxation:

|  | Quarter ended |
|--|---------------|
|  | 31/12/2015    |
|  | RM million    |
| Segment profit before taxation                           | 332           |
| Add: Expenses from affiliates which are not consolidated | 103           |
| Reported profit before taxation of AirAsia Berhad        | 435           |

Note (c): Reconciliation of segment net assets

|   | 31/12/2015 |
|---|------------|
|   | RM million |
| Segment net assets  | 5,023      |
| Less: Net assets of affiliates which are not consolidated | (576)      |
| Reported net assets of AirAsia Berhad                     | 4,447      |
|   |            |

#### 10. Revenue

|                                 | Quarter ended<br>31/12/2015<br>RM million | Quarter ended<br>31/12/2014<br>RM million |
|---------------------------------|---|---|
| Passenger seat sales            | 1,132.9                                   | 821.0                                     |
| Baggage fees                    | 135.4                                     | 123.0                                     |
| Aircraft operating lease income | 727.9                                     | 205.3                                     |
| Surcharges and fees             | 17.5                                      | 192.2                                     |
| Other revenue                   | 154.1                                     | 136.7                                     |
|                                 | 2,167.8                                   | 1,478.2                                   |

Included in aircraft operating lease income in the current quarter is maintenance service revenue which was not recognised previously due to uncertainty in the recoverability of the amount. With the improve clarity on the collectability of the amount, Management has decided

Quarter ended



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#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 10. Revenue (continued)

to recognise the maintenance service revenue in the current quarter.

Other revenue includes assigned seat, freight, cancellation, documentation and other fees and the on-board sale of meals and merchandise.

#### 11. Other Income

|   | Quarter ended<br>31/12/2015<br>RM million | Quarter ended<br>31/12/2014<br>RM million |
|---|---|---|
| Loss on disposal of property, plant and equipment | (2.9)                                     | 1.8                                       |
| Others  | 40.0                                      | 42.4                                      |
|   | 37.1                                      | 44.2                                      |

Other income ('others') includes brand licence fees, commission income and advertising income.

#### 12. Aircraft sale and leaseback transactions

In the previous financial period, the Board approved the sale and leaseback of 16 vintage A320 aircraft in view of the incoming delivery of Airbus A320neo aircraft starting 2016. A total of 16 transactions have been completed to date and RM24.6 million finance costs related to these transactions have been recognized in the income statement in the quarter under review. In addition to the expected reduction in borrowings by approximately RM1.2bil, a total of RM0.2 bil net cash proceeds is also expected to be generated as a result of these transactions.

#### 13. Other Comprehensive Income

Cash flow hedges represent fair value changes due to movement in MTM position on effective hedging contracts at 31 December 2015 as compared to 30 September 2015 as follows:

|  | Quarter ended<br>31/12/2015<br>RM million | Quarter ended<br>30/9/2015<br>RM million |
|--|---|--|
| Fair value loss in the period          | (9.6)                                     | (43.4)                                   |
| Amount transferred to income statement | 83.6                                      | (535.5)                                  |
|  | 74.0                                      | (578.9)                                  |

Fair value changes in effective hedging contracts are recognized directly in equity and are transferred to the income statement in the same period as the underlying hedged item impacts profit or loss.



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# NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

#### 14. Disclosure of Realised and Unrealised Profits

The cumulative retained profit of the Group and its subsidiaries comprises realized and unrealized profit as disclosed in the table below.

|  | As at 31/12/2015 RM million | As at 31/12/2014 RM million |
|--|-----------------------------|-----------------------------|
| Total retained profit of AirAsia Berhad and its subsidiaries       |                             |                             |
| Realised<br>Unrealised   | 5,544,144<br>(1,472,105)    | 2,906,177<br>(91,609)       |
|  | 4,072,039                   | 2,814,568                   |
| Total share of accumulated gains/(losses) from associates Realised | (821,969)                   | 3,521                       |
| Total share of accumulated gains/(losses) from jointly             | (821,909)                   | 3,321                       |
| controlled entities Realised                                       | 105,438                     | 79,946                      |
| Total group retained profit as per consolidated accounts           | 3,355,508                   | 2,898,035                   |

#### 15. Property, plant and equipment

# (a) acquisition and disposals

During the quarter ended 31 December 2015, the Group acquired property, plant and equipment with a cost of RM8.8 million (quarter ended 31 December 2014: RM138.2 million).

During the quarter ended 31 December 2015, proceeds from disposal of property, plant and equipment totaled RM1.8 million (quarter ended 31 December 2014 RM32.0 million).



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### (b) revaluation

There was no revaluation of property, plant and equipment in the quarter under review or in the same quarter of the prior year.

# (c) impairment

There was no impairment of property, plant and equipment in the quarter under review or in the same quarter of the prior year.

#### 16. Post balance sheet events

There were no material events after the period end that have not been reflected in the financial statements for the financial period ended 31 December 2015 as at the date of this report.

# 17. Changes in composition of the Group

There were no changes in the composition of the Group during the quarter under review.

# 18. Contingent assets

As at the date of this report, the Group does not have any contingent assets.

#### 19. Changes in contingent liabilities since the last annual balance sheet date

There were no material changes in contingent liabilities since the latest audited financial statements of the Group for the financial year ended 31 December 2014.

#### 20. Capital commitments outstanding not provided for in the interim financial report

Capital commitments for property, plant and equipment:

|                                 | Group and Company |            |
|---------------------------------|-------------------|------------|
|                                 | 31/12/2015        | 31/12/2014 |
|                                 | RM'000            | RM'000     |
| Approved and contracted for     | 76,312,562        | 50,562,107 |
| Approved but not contracted for | 17,760,147        | 15,734,250 |
|                                 | 94,072,709        | 66,296,357 |
|                                 | =======           | =======    |



# NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

# 21. Material related party transactions

Details of the relationship and transactions between AirAsia and its related parties are as described below. The related party transactions described were carried out on the terms and conditions obtainable in transactions with unrelated parties unless otherwise stated.

| Name of company                     | Relationship                                   |
|-------------------------------------|--|
| Thai AirAsia                        | Associate of a subsidiary                      |
| PT Indonesia AirAsia                | Associate of a subsidiary                      |
| AirAsia Inc (Philippines)           | Associate of a subsidiary                      |
| AirAsia India Private Limited       | Associate of a subsidiary                      |
| AirAsia Japan Co. Ltd               |  |
| (ANA Holdings Inc.)                 | Former associate of a subsidiary               |
| Asian Aviation Centre of Excellence |  |
| Sdn Bhd                             | Joint venture                                  |
| AirAsia X Bhd.                      | Company with common directors and shareholders |

These following items have been included in the Income Statement

|   | Quarter ended<br>31/12/2015<br>RM million | Quarter ended<br>31/12/2014<br>RM million |
|---|---|---|
| Thai AirAsia Lease rental income on aircraft  | 131,359                                   | 93,437                                    |
| Indonesia AirAsia<br>Lease rental income on aircraft                                    | 62,574                                    | 82,327                                    |
| Philippines AirAsia Lease rental income on aircraft                                     | 22,545                                    | 21,987                                    |
| India AirAsia Lease rental income on aircraft   | 22,067                                    | 6,882                                     |
| AirAsia X Berhad Services charged to AirAsia X Berhad                                   | 1,777                                     | 2,068                                     |
| Asian Aviation Centre of Excellence Sdn Bhd<br>Training costs charged to AirAsia Berhad | (2,937)                                   | (3,243)                                   |



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# 22. Review of performance

# Performance of current quarter against the same quarter last year for Malaysia

| Quarter Ended: 31 December RM'000  | Oct - Dec 2015 | Oct - Dec 2014 |
|--|----------------|----------------|
|  | 0.407.700      | 4 470 400      |
| Revenue  | 2,167,768      | 1,478,193      |
| Operating expenses:  |                |                |
| - Staff costs  | (215,727)      | (198,815)      |
| - Depreciation of property, plant and equipment                                      | (183,847)      | (184,829)      |
| - Aircraft fuel expenses   | (526,601)      | (620,859)      |
| - Maintenance and overhaul expenses  | (64,682)       | (42,380)       |
| - User charges and other related expenses  | (206,010)      | (142,096)      |
| - Aircraft operating lease expenses  | (117,713)      | (47,546)       |
| - Other operating expenses   | (89,574)       | (72,895)       |
| Other income   | 37,080         | 44,189         |
| Operating Profit   | 800,694        | 212,962        |
| Finance Income   | 34,550         | 37,376         |
| Finance Costs  | (140,913)      | (153,872)      |
| I mance costs  | (140,913)      | (155,672)      |
| Net Operating Profit   | 694,331        | 96,466         |
| Foreign exchange (loss)/gain   | (103,389)      | (647,560)      |
| Foreign exchange gain on amounts due from associates and jointly-controlled entities | 38,681         | 145,775        |
| Costs related to the sale and leaseback of aircraft                                  | 30,196         | -              |
| Share of results of jointly controlled entities                                      | 4,013          | 2,643          |
| Share of results of associates:  |                |                |
| Thai AirAsia   | 29,071         | 35,872         |
| Indonesia AirAsia  |                |                |
| - Current year results   | (172,709)      | -              |
| India AirAsia  | -              | (11,809)       |
| Japan AirAsia  | (11,672)       | (9,642)        |
| Philippines AirAsia  | (77,929)       | -              |
| Others   | 3,920          | (3,731)        |
| Profit/(loss) before tax   | 434,513        | (391,986)      |
| Compat Tourism   | (4.000)        | (0.040)        |
| Current Taxation   | (4,968)        | (8,646)        |
| Deferred taxation  | 124,653        | (27,877)       |
| Profit/(loss) after tax  | 554,198        | (428,509)      |
| EBITDAR  | 1,132,450      | 445,337        |
| EBITDAR Margin   | 52%            | 30%            |
| EBIT Margin  | 38%            | 14%            |



# NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

The Group recorded revenue of RM2,167.8 million for the quarter ended 31 December 2015 ("4Q15"), 47% higher than the revenue of RM1,478.2 million recorded in the quarter ended 31 December 2014 ("4Q14"). The revenue was supported by a 10% growth in passenger volume while the average fare was up 4% at RM177 as compared to RM171 achieved in 4Q14. Ancillary income per passenger increased by 4% to RM49 year-on-year. The seat load factor was at 85% which was 7 percentage points higher than the same period last year.

The profit before tax for the period was RM434.5 million compared to loss before tax of RM392.0 million in the same quarter of 2014 while the profit after tax for the period was RM554.2 million compared to a loss after tax of RM428.5 million in the same quarter of 2014. The growth in 4Q15 net profits is mainly attributable to the revenue growth during the quarter of 47% and a 21% reduction in the average fuel price from USD95 per barrel in 4Q14 to USD75 per barrel in 4Q15.



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# 22. Review of performance (continued)

Performance of current financial year against the previous financial year for Malaysia

| Year Ended: 31 December RM'000  | Jan - Dec 2015       | Jan - Dec 2014      |
|---|----------------------|---------------------|
| Revenue   | 6,299,064            | 5,415,744           |
| Operating expenses:   |                      |                     |
| - Staff costs   | (758,986)            | (667,277)           |
| - Depreciation of property, plant and equipment                                 | (703,245)            | (719,497)           |
| - Aircraft fuel expenses  | (2,000,650)          | (2,254,237)         |
| - Maintenance and overhaul expenses   | (196,883)            | (149,411)           |
| - User charges and other related expenses                                       | (685,013)            | (545,279)           |
| - Aircraft operating lease expenses   | (330,790)            | (198,280)           |
| - Other operating expenses  | (270,532)            | (233,760)           |
| Other income  | 230,378              | 178,029             |
| Operating Profit  | 1,583,343            | 826,032             |
| Finance Income  | 122,842              | 121,869             |
| Finance Costs   | (610,626)            | (533,967)           |
| Net Operating Profit  | 1,095,559            | 413,934             |
| Foreign exchange (loss)/gain  | (933,047)            | (609,085)           |
| Foreign exchange gain on amounts due from                                       | 601,708              | 190,293             |
| Gain on disposal of interest in AirAsia   |                      |                     |
| Expedia Travel  | 320,500              | -                   |
| Costs related to the sale and leaseback of                                      | (69,717)             |                     |
| Share of results of jointly controlled entities Share of results of associates: | 25,492               | 57,266              |
| Thai AirAsia  | 94,019               | 6,081               |
| Indonesia AirAsia   | (000.050)            |                     |
| - Current year results  | (332,350)            | -                   |
| - Prior year unabsorbed losses<br>India AirAsia                                 | (465,374)            | (22.415)            |
| Japan AirAsia   | (29,741)<br>(28,611) | (22,415)<br>(9,642) |
| Philippines AirAsia   | (77,929)             | (9,042)             |
| Others  | 14,496               | (3,731)             |
| Profit before tax   | 215,005              | 22,701              |
| Profit before tax   | 215,005              | 22,701              |
| Current Taxation  | (35,852)             | (25,638)            |
| Deferred taxation   | 361,809              | 85,773              |
| Profit after tax  | 540,962              | 82,836              |
| EBITDAR   | 2,547,661            | 1,743,809           |
| EBITDAR Margin  | 40%                  | 32%                 |
| EBIT Margin   | 24%                  | 15%                 |



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#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 22. Review of performance (continued)

The Group recorded revenue of RM6,299.1 million for the financial year ended 31 December 2015 ("4Q15"), 16% higher than the revenue of RM5,415.7 million recorded in the financial year ended 31 December 2014 ("4Q14"). The revenue was supported by a 10% growth in passenger volume despite the lower average fare RM157 in 2015. Ancillary income per passenger increased by 2% to RM47 year-on-year. The seat load factor was at 81% which was 2 percentage points higher than the same period last year.

The profit before tax for the year was RM215.0 million compared to RM22.7 million in the financial year ended 31 December 2014 while the profit after tax for the year was RM541.0 million compared to a profit after tax of RM82.8 million in 2014. Despite the improvements in revenue and operating profits for the year, profits before tax of the Group was negatively impacted from the recognition of current and prior year losses of Indonesia AirAsia of RM797.7 million in 2015. During the year, AirAsia Berhad have subscribed to IDR2,058 billion nominal value perpetual capital securities in Indonesia AirAsia. This has increased total investment in Indonesia AirAsia and as such, in accordance with the Malaysian Accounting Standards Board MFRS128, all prior year unrecognized losses and current year losses of RM797.7 million from Indonesia AirAsia were recognized in the 2015 Consolidated Income Statement of AirAsia Berhad.

Cashflow commentary for current quarter against immediately preceding quarter

| Net Cash Flow (RM'000)         | Oct - Dec 2015 | July - Sept 2015 |
|--------------------------------|----------------|------------------|
| Cash from Operations           | 157,314        | 1,360,582        |
| Cash from Investing Activities | 537,130        | (416,949)        |
| Cash from Financing Activities | (695,640)      | (614,064)        |
| Net Cash Flow                  | (1,196)        | 329,569          |

The Group's cash from operations was RM157.3 billion, compared to RM1.4 billion in the immediate preceding quarter ended 30 September 2015. Net cash flow in the quarter amounted to a RM1.2 million inflow, as cash in flows from operating and investing activities exceeded financing cash out flows.

**Balance sheet commentary for current quarter** 

| Balance Sheet<br>RM million | December 2015   | September 2015  |
|-----------------------------|-----------------|-----------------|
| Total Debt<br>Cash          | 12,617<br>2,431 | 13,776<br>2,400 |
| Net Debt                    | 10,186          | 11,376          |
| Net Gearing                 | 2.29            | 2.98            |

The Group's total debt as of end of December 2015 was RM12.6 billion. The Group's net debt after offsetting the cash balances amounted to RM10.2 billion.



#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 23. Associate Companys and Jointly Controlled Entities

#### i) Associate Company - Thai AirAsia

Thai AirAsia is an associate company owned 45% by AirAsia Berhad. As such it is accounted for using the equity method, as permitted by the Malaysian Accounting Standards Board MFRS128. Investments in Associates.

Thai AirAsia recorded revenue of THB7,678.7 million in 4Q15, 3% lower compared to the THB7,876.1 million achieved in 4Q14. The decrease in revenue is attributed to the decrease in average fare and ancillary income per pax. Ancillary income per passenger decreased by 9% year-on-year. Passengers carried by Thai AirAsia increased as capacity rose 12% year-on-year while the seat load factor increased 3ppt to 82%.

Thai AirAsia achieved an operating profit of THB585.2 million in 4Q15, compared to an operating profit of THB855.5 million in 4Q14. Thai AirAsia achieved a net profit of THB543.0 million in 4Q15, compared to a net profit of THB799.7 million in 4Q14.

In the full year 2015, Thai AirAsia recorded revenue of THB29,594.4 million, 17% higher compared to the THB25,355.5 million achieved in FY14. The positive growth in revenue is attributed to higher passenger volumes which increased by 22% year-on-year despite a 4% decrease in the year-on-year unit passenger revenue. Anciliary income per passenger decreased 9% year-on-year. Passengers carried by Thai AirAsia increased as capacity rose 19% year-on-year while the seat load factor increased 1ppt to 81%.

Thai AirAsia achieved an operating profit of THB2,801.4 million in FY15, compared to an operating profit of THB300.7 million in FY14. Thai AirAsia achieved a net profit of THB2,014.4 million in FY15, compared to a net profit of THB344.6 million in FY13.

AirAsia Berhad has equity accounted RM29.1 million in 4Q15, as reflected in the AirAsia Berhad income statement. In the full year 2015, AirAsia Berhad has equity accounted RM94.0 million in the income statement.



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# NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

Performance indicator for Thailand operations for current quarter against the same quarter last year

| Quarter Ended: 31 December  | Oct - Dec | Oct - Dec | Change |
|---|-----------|-----------|--------|
|   | 2015      | 2014      | y-o-y  |
| Passengers Carried Capacity Seat Load Factor RPK (million)  | 4,024,150 | 3,435,000 | 17%    |
|   | 4,886,280 | 4,344,840 | 12%    |
|   | 82%       | 79%       | 3 ppt  |
|   | 3,953     | 3,550     | 11%    |
| ASK (million)  Average Fare (THB)  Ancillary Income Per Pax (THB)  Unit Passenger Revenue (THB)                             | 4,826     | 4,378     | 10%    |
|   | 1,586     | 1,941     | -18%   |
|   | 326       | 360       | -9%    |
|   | 1,912     | 2,301     | -17%   |
| Revenue / ASK (THB) Revenue / ASK (US cents) Cost / ASK (THB) Cost / ASK (US cents)   | 1.59      | 1.80      | -12%   |
|   | 4.44      | 5.02      | -12%   |
|   | 1.47      | 1.60      | -8%    |
|   | 4.10      | 4.47      | -8%    |
| Cost / ASK-ex Fuel (THB) Cost / ASK-ex Fuel (US cents) Aircraft (end of period) Average Stage Length (km) Number of Flights | 0.95      | 0.88      | 8%     |
|   | 2.66      | 2.45      | 8%     |
|   | 45        | 40        | 13%    |
|   | 988       | 1,008     | -2%    |
| Fuel Consumed (Barrels) Average Fuel Price (US\$ / Barrel)  | 27,146    | 24,138    | 12%    |
|   | 896,555   | 767,651   | 17%    |
|   | 77        | 115       | -33%   |

Exchange Rate: USD:THB-35.9 - prior year US cents figures are restated at the current period average exchange rate

#### **Definition and calculation methodology**

ASK (Available Seat Kilometres)

Total available seats multiplied by the distance flown.

RPK (Revenue Passenger Kilometres)

Number of passengers carried multiplied by distance

flown

Revenue/ASK Total revenue divided by ASK

Cost/ASK Total expenses before operating profit divided by ASK

Cost/ASK – ex fuel Costs, as defined above, less fuel expenses, divided by

ASK



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

Performance indicator for Thailand operations for current financial year against the previous financial year

| Year Ended: 31 December   | Jan - Dec                    | Jan - Dec                     | Change                 |
|---|------------------------------|-------------------------------|------------------------|
|   | 2015                         | 2014                          | y-o-y                  |
| Passengers Carried Capacity Seat Load Factor RPK (million)                                    | 14,849,422                   | 12,213,697                    | 22%                    |
|   | 18,221,580                   | 15,313,320                    | 19%                    |
|   | 81%                          | 80%                           | 1 ppt                  |
|   | 14,872                       | 12,420                        | 20%                    |
| ASK (million)  Average Fare (THB)  Ancillary Income Per Pax (THB)                             | 18,116                       | 15,419                        | 17%                    |
|   | 1,669                        | 1,726                         | -3%                    |
|   | 327                          | 359                           | -9%                    |
| Unit Passenger Revenue (THB)  Revenue / ASK (THB)  Revenue / ASK (US cents)                   | 1,996<br>1.63<br>4.74        | 2,085<br>1.64<br>4.77<br>1.62 | -4%<br>-1%<br>-1%      |
| Cost / ASK (THB) Cost / ASK (US cents) Cost / ASK-ex Fuel (THB) Cost / ASK-ex Fuel (US cents) | 1.48<br>4.29<br>0.94<br>2.72 | 4.72<br>0.89<br>2.59          | -9%<br>-9%<br>5%<br>5% |
| Aircraft (end of period) Average Stage Length (km) Number of Flights                          | 45                           | 40                            | 13%                    |
|   | 995                          | 1,008                         | -1%                    |
|   | 101,231                      | 85,074                        | 19%                    |
| Fuel Consumed (Barrels) Average Fuel Price (US\$ / Barrel)                                    | 3,312,789                    | 2,719,320                     | 22%                    |
|   | 86                           | 120                           | -28%                   |

Exchange Rate: USD:THB - 34.5 - prior year US cents figures are restated at the current year average exchange rate



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# Performance of current quarter against the same quarter last year for Thailand

| Quarter Ended: 31 December  | Oct - Dec<br>2015        | Oct - Dec<br>2014        |
|---|--------------------------|--------------------------|
| THB'000   |                          |                          |
| Revenue   | 7,678,723                | 7,876,112                |
| Operating expenses: - Staff costs - Depreciation of property, plant | (1,073,940)              | (877,887)                |
| and equipment   | (287,855)                | (241,635)                |
| - Aircraft fuel expenses  | (2,490,407)              | (3,171,225)              |
| Maintenance & overhaul     User charges and other related expenses  | (648,851)<br>(1,171,852) | (461,649)<br>(1,030,605) |
| - Aircraft operating lease expenses                                 | (1,143,689)              | (944,051)                |
| - Other operating expenses  | (551,830)                | (436,083)                |
| Other income  | 274,891                  | 142,525                  |
|   |                          |                          |
| Operating profit/(loss)   | 585,190                  | 855,502                  |
| Finance Income  | 38,313                   | 38,101                   |
| Finance Costs   | (122,559)                | (79,146)                 |
|   | , ,                      | , ,                      |
| Net operating profit/(loss)   | 500,944                  | 814,457                  |
| Foreign exchange (loss)/profit                                      | 67,600                   | 17,679                   |
| Profit before tax   | 568,544                  | 832,136                  |
| Taxation  | (9,113)                  | (9,510)                  |
| Deferred taxation   | (16,468)                 | (22,906)                 |
| Profit after tax  | 542,963                  | 799,720                  |
| EBITDAR   | 2,016,734                | 2,041,188                |
| EBITDAR Margin  | 26%                      | 26%                      |
| EBIT Margin   | 8%                       | 11%                      |



(Incorporated in Malaysia with limited liability under the Companies Act, 1965) FOURTH QUARTER REPORT ENDED 31 DECEMBER 2015

# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# Performance of current financial year against the previous financial year for Thailand

| Year Ended: 31 December  | Jan - Dec<br>2015                         | Jan - Dec<br>2014                        |
|--|---|--|
| THB'000  | 2013                                      | 2014                                     |
| Revenue  | 29,594,432                                | 25,355,515                               |
| Operating expenses: - Staff costs - Depreciation of property, plant              | (3,372,671)                               | (2,807,225)                              |
| and equipment - Aircraft fuel expenses - Maintenance, overhaul, user charges and | (1,106,723)<br>(9,830,407)<br>(2,337,955) | (804,197)<br>(11,272,296)<br>(1,861,853) |
| other related expenses - Aircraft operating lease expenses                       | (4,735,486)<br>(4,147,355)                | (3,536,692)<br>(3,750,884)               |
| - Other operating expenses Other income  | (1,910,342)<br>647,906                    | (1,533,872)<br>512,218                   |
| Operating Profit   | 2,801,399                                 | 300,714                                  |
| Finance Income Finance Costs   | 118,608<br>(481,078)                      | 168,295<br>(218,223)                     |
|  | (401,070)                                 | (210,223)                                |
| Net operating profit/(loss)  | 2,438,929                                 | 250,786                                  |
| Foreign exchange (loss)/profit   | (232,752)                                 | 126,032                                  |
| Profit before tax  | 2,206,177                                 | 376,818                                  |
| Taxation   | (31,680)                                  | 9,877                                    |
| Deferred taxation  | (160,136)                                 | (42,065)                                 |
| Profit after tax   | 2,014,361                                 | 344,630                                  |
| EBITDAR<br>EBITDAR Margin  | 8,055,477<br>27%                          | 4,855,795<br>19%                         |
| EBIT Margin  | 9%  | 1%                                       |



(Incorporated in Malaysia with limited liability under the Companies Act, 1965) FOURTH QUARTER REPORT ENDED 31 DECEMBER 2015

# NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

#### **Balance Sheet**

| Quarter Ended: 31 December THB'000 | Dec 2015   | Dec 2014   |
|------------------------------------|------------|------------|
|                                    |            |            |
| Property, Plant & Equipment        | 18,135,082 | 15,932,386 |
| Intangible assets, net             | 12,195     | 11,460     |
| Other non current assets           | 1,001,821  | 812,678    |
| Inventory                          | 92,596     | 75,603     |
| Other Debtors & Prepayments        | 1,882,062  | 1,027,296  |
| Amounts due from related parties   | 328,194    | 68,163     |
| Cash & Short Term Deposits         | 7,557,622  | 7,761,743  |
| Total Assets                       | 29,009,572 | 25,689,329 |
|                                    |            |            |
| Sales In Advance                   | 4,030,229  | 4,629,227  |
| Other Creditors & Accruals         | 2,253,575  | 1,957,634  |
| Amounts Owing to Related Party     | 919,863    | 472,709    |
| Deferred tax liabilities           | 511,948    | 351,812    |
| Finance lease liabilities          | 14,036,839 | 12,076,968 |
| Total Liabilities                  | 21,752,454 | 19,488,350 |
|                                    |            |            |
| Share Capital                      | 435,556    | 435,556    |
| Share Premium                      | 2,628,786  | 2,628,786  |
| Retained Earnings                  | 4,192,776  | 3,136,637  |
| Total Equity                       | 7,257,118  | 6,200,979  |

#### ii) Associate Company - Indonesia AirAsia

Indonesia AirAsia is an associate company owned 49% by AirAsia Berhad. As such it is accounted for using the equity method, as permitted by the Malaysian Accounting Standards Board MFRS128, Investments in Associates

Indonesia AirAsia recorded revenue of IDR1,097.4 billion in 4Q15, 37% lower as compared to the IDR 1,731.9 billion achieved in 4Q14. The drop in revenue is mainly attributable to the reduction in fleet size operated by Indonesia AirAsia from 30 aircrafft to 17 aircraft in 4Q15. Passengers carried by Indonesia AirAsia decreased as capacity decreased 34% year-on-year while the seat load factor remained at 80% consistent with 4Q14.



#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

Indonesia AirAsia recorded an operating loss of IDR41.9 billion in 4Q15, compared to an operating loss of IDR52.3 billion in 4Q14. Indonesia AirAsia recorded a net loss of IDR1,086.1 billion in 4Q15 as compared to a net loss of IDR194.1 billion in 4Q14.

In the full year 2015, Indonesia AirAsia recorded revenue of IDR5,023.7 billion, 21% lower as compared to the IDR6,340.5 billion achieved in FY14. The drop in revenue can be attributed to lower passenger volumes which decreased by 22% year-on-year. Unit passenger revenue increased 3% year-on-year and anciliary income per passenger increased by 8% year-on-year. Passengers carried by Indonesia AirAsia decreased as capacity decreased 18% year-on-year while the seat load factor decreased 4 ppt to 74% in FY2015.

Indonesia AirAsia recorded an operating loss of IDR885.2 billion in FY15, compared to an operating loss of IDR635.8 billion in FY14. Indonesia AirAsia recorded a net loss of IDR2,327.1 billion in FY15 as compared to a net loss of IDR883.5 billion in FY14.

In the previous quarter, AirAsia Berhad subscribed to IDR2,058 billion nominal value perpetual capital securities in Indonesia AirAsia. This has increased total investment in Indonesia AirAsia and as such, all prior year unrecognized and current year losses of RM797.7 million from Indonesia AirAsia were recognized in the income statement of AirAsia Berhad in 2015. Total AirAsia Berhad share of losses from Indonesia AirAsia in 4Q15 amounted to RM172.7 million.



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# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

Performance indicator for Indonesia operations for current quarter against the same quarter last year

| Quarter Ended: 31 December         | Oct - Dec<br>2015 | Oct - Dec<br>2014 | Change<br>y-o-y |
|------------------------------------|-------------------|-------------------|-----------------|
|                                    | 2013              | 2014              | y- <b>U</b> -y  |
|                                    |                   |                   |                 |
| Passengers Carried                 | 1,284,829         | 1,919,789         | -33%            |
| Capacity                           | 1,604,700         | 2,413,440         | -34%            |
| Seat Load Factor                   | 80%               | 80%               | 0 ppt           |
| RPK (million)                      | 1,849             | 2,303             | -20%            |
| ASK (million)                      | 2,318             | 2,896             | -20%            |
| Average Fare (IDR)                 | 700,179           | 723,648           | -3%             |
| Ancillary Income Per Pax (IDR)     | 174,061           | 180,434           | -4%             |
| Unit Passenger Revenue (IDR)       | 874,240           | 904,082           | -3%             |
| Revenue / ASK (IDR)                | 473.48            | 597.94            | -21%            |
| Revenue / ASK (US cents)           | 3.44              | 4.34              | -21%            |
| Cost / ASK (IDR)                   | 491.55            | 616.01            | -20%            |
| Cost / ASK (US cents)              | 3.57              | 4.47              | -20%            |
| Cost / ASK-ex Fuel (IDR)           | 326.53            | 307.48            | 6%              |
| Cost / ASK-ex Fuel (US cents)      | 2.37              | 2.23              | 6%              |
| Aircraft (end of period)           | 17                | 30                | -43%            |
| Average Stage Length (km)          | 1,323             | 1,190             | 11%             |
| Number of Flights                  | 8,915             | 13,411            | -34%            |
| Fuel Consumed (Barrels)            | 371,848           | 491,447           | -24%            |
| Average Fuel Price (US\$ / Barrel) | 75                | 132               | -43%            |

Exchange Rate: USD:IDR-13,770 - prior year US cents figures are restated at the current period average exchange rate



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

Performance indicator for Indonesia operations for current financial year against the previous financial year

| Year Ended: 31 December            | Jan - Dec<br>2015 | Jan - Dec<br>2014 | Change<br>y-o-y |
|------------------------------------|-------------------|-------------------|-----------------|
|                                    |                   |                   | , ,             |
| B O                                | 0 007 774         | 7.050.005         | 000/            |
| Passengers Carried                 | 6,097,771         | 7,850,065         | -22%            |
| Capacity                           | 8,228,160         | 10,041,300        | -18%            |
| Seat Load Factor                   | 74%               | 78%               | -4 ppt          |
| RPK (million)                      | 8,354             | 9,150             | -9%             |
| ASK (million)                      | 11,135            | 11,664            | -5%             |
| Average Fare (IDR)                 | 662,871           | 651,225           | 2%              |
| Ancillary Income Per Pax (IDR)     | 169,667           | 157,721           | 8%              |
| Unit Passenger Revenue (IDR)       | 832,537           | 808,946           | 3%              |
| Revenue / ASK (IDR)                | 451.15            | 543.66            | -17%            |
| Revenue / ASK (US cents)           | 3.35              | 4.04              | -17%            |
| Cost / ASK (IDR)                   | 530.65            | 598.18            | -11%            |
| Cost / ASK (US cents)              | 3.94              | 4.44              | -11%            |
| Cost / ASK-ex Fuel (IDR)           | 340.77            | 322.67            | 6%              |
| Cost / ASK-ex Fuel (US cents)      | 2.53              | 2.40              | 6%              |
| Aircraft (end of period)           | 17                | 30                | -43%            |
| Average Stage Length (km)          | 1,254             | 1,181             | 6%              |
| Number of Flights                  | 45,712            | 55,796            | -18%            |
| Fuel Consumed (Barrels)            | 1,749,959         | 1,994,156         | -12%            |
| Average Fuel Price (US\$ / Barrel) | 90                | 120               | -25%            |

Exchange Rate: USD:IDR-13,466 - prior year US cents figures are restated at the current period average exchange rate



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# NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

# Performance of current quarter against the same quarter last year for Indonesia

| Quarter Ended: 31 December   | Oct - Dec 2015         | Oct - Dec 2014        |
|--|------------------------|-----------------------|
| IDR million  |                        |                       |
| Revenue  | 1,097,411              | 1,731,890             |
| Operating expenses: - Staff costs  | (154,448)              | (167,411)             |
| - Depreciation   | (23,725)               | (25,396)              |
| - Aircraft fuel expenses   | (382,463)              | (893,630)             |
| - Aircraft operating lease expense   | (193,878)              | (304,575)             |
| <ul><li>- Maintenance &amp; overhaul</li><li>- User charges and other related expenses</li></ul> | (150,459)<br>(183,042) | (203,488)<br>(82,129) |
| - Other operating expenses   | (76,100)               | (104,577)             |
| Other income   | 24,837                 | (3,027)               |
| Operating loss   | (41,867)               | (52,343)              |
|  | (41,007)               | (02,040)              |
| Finance Income   | 412                    | 639                   |
| Finance Costs  | (29,644)               | (85,987)              |
| Net operating loss   | (71,099)               | (137,691)             |
| Foreign exchange (loss)/gain   | (1,040,616)            | 47,086                |
| Loss before tax  | (1,111,715)            | (90,605)              |
| Taxation   | 1,163                  | (103,509)             |
| Deferred taxation  | 24,434                 | (100,000)             |
|  |                        |                       |
| Loss after tax   | (1,086,118)            | (194,114)             |
| EBITDAR  | 175,736                | 277,628               |
| EBITDAR Margin   | 16%                    | 16%                   |
| EBIT Margin  | -4%                    | -3%                   |



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

# Performance of current financial year against the previous financial year for Indonesia

| Year Ended: 31 December   | Jan - Dec  | Jan - Dec  |
|---|--|--|
| IDR million   | 2015   | 2014   |
| Revenue   | 5,023,661  | 6,340,510  |
| Operating expenses: - Staff costs - Depreciation - Aircraft fuel expenses - Aircraft operating lease expense - Maintenance & overhaul - User charges and other related expenses - Other operating expenses Other income | (673,350)<br>(98,426)<br>(2,114,335)<br>(1,153,303)<br>(769,966)<br>(818,978)<br>(341,174)<br>60,670 | (707,643)<br>(99,404)<br>(3,213,126)<br>(1,181,848)<br>(699,719)<br>(696,970)<br>(388,891)<br>11,253 |
| Operating loss  | (885,201)  | (635,838)  |
| Finance Income<br>Finance Costs   | 2,729<br>(200,281)   | 1,726<br>(229,725)   |
| Net operating loss  | (1,082,753)  | (863,837)  |
| Foreign exchange loss   | (1,270,024)  | (19,681)   |
| Loss before tax   | (2,352,777)  | (883,518)  |
| Taxation Deferred taxation  | 1,203<br>24,434  | (103,509)<br>-   |
| Loss after tax  | (2,327,140)  | (987,027)  |
| EBITDAR<br>EBITDAR Margin<br>EBIT Margin  | 366,528<br>7%<br>-18%  | 645,414<br>10%<br>-10%   |



(Incorporated in Malaysia with limited liability under the Companies Act, 1965) FOURTH QUARTER REPORT ENDED 31 DECEMBER 2015

#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### **Balance Sheet**

| Year Ended: 31 December IDR million | Dec 2015    | Dec 2014    |
|-------------------------------------|-------------|-------------|
|                                     |             |             |
| Property, Plant & Equipment         | 1,442,499   | 1,497,196   |
| Investment                          | 2,142,000   | -           |
| Inventory                           | 24,115      | 241,338     |
| Other Debtors & Prepayments         | 592,173     | 514,747     |
| Amounts Owing from Related Parties  | 55,290      | 34,696      |
| Deferred tax assets                 | 112,671     | 88,236      |
| Maintenance Reserves                | 358,994     | 277,516     |
| Cash & Short Term Deposits          | 104,612     | 215,540     |
| Total Assets                        | 4,832,354   | 2,869,269   |
| Sales In Advance                    | 537,523     | 187,307     |
| Other Creditors & Accruals          | 563,439     | 821,776     |
| Amounts Owing to Related Party      | 3,464,162   | 3,407,205   |
| Finance lease payable               | 1,587,749   | 1,634,325   |
| Total Liabilities                   | 6,152,873   | 6,050,613   |
| Share Capital                       | 180,000     | 180,000     |
| Perpetual Capital Security          | 4,200,000   | -           |
| Retained Earnings                   | (5,700,520) | (3,361,344) |
| Total Equity                        | (1,320,520) | (3,181,344) |

# iii) Associate Company – AirAsia Inc and AirAsia Philippines Inc (formerly known as Zest Airways Inc)

AirAsia Inc and AirAsia Philippines Inc are collectively referred to as "AirAsia Philippines". AirAsia Inc is an associate company which is incorporated in the Republic of the Philippines and is 40% owned by AirAsia Berhad. AirAsia Philippines Inc is an associate company of AirAsia Inc and is 49% owned by AirAsia Inc.

AirAsia Philippines recorded revenue of PHP2,285.8 million in 4Q15, 51% higher as compared to the PHP1,517.1 million achieved in 4Q14. The increase in revenue can be attributed to higher passenger volumes which increased by 47% year-on-year and the 21% increase in the year-on-year RASK. Anciliary income per passenger decreased by 17% year-on-year. Passengers carried by AirAsia Philippines increased as capacity increased 30% year-on-year while the seat load factor increased by 9 percentage points to 81% as compared to 4Q14.

AirAsia Philippines recorded an operating loss of PHP0.1 billion in 4Q15, compared to an operating loss of PHP1.1 billion in 4Q14. The net loss position of AirAsia Philippines was PHP118.8 million as compared to PHP1.3 billion loss in 3Q14.



#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

In the full year 2015, AirAsia Philippines recorded revenue of PHP8,929.2 billion, 18% higher as compared to the PHP7,540.7 billion achieved in FY14. The positive growth in revenue can be attributed to the increase in the number of passengers carried by 19% as capacity increase 3% year-on-year. Anciliary income per passenger increased by 2% year-on-year. Seat load factor increased 11 percentage points to 81%

AirAsia Philippines recorded an operating loss of PHP2,076.5 billion in FY15, compared to an operating loss of PHP5,182.3 billion in FY14. AirAsia Philippines recorded a net loss of PHP3,091.0 billion in FY15 as compared to a net loss of PHP5,755.1 billion in FY14.

AirAsia Inc recorded a net loss of RM6.8 million in the quarter under review and a net loss of RM70.8 million in the full year 2015. A total of RM78.0 million of previously unrecognized losses have been equity accounted in the AirAsia Berhad income statement in the current financial period.

Performance indicator for the amalgamated AirAsia Philippines operations for current quarter against the same quarter last year

| Quarter Ended: 31 December   | Oct - Dec | Oct - Dec | Change |
|--|-----------|-----------|--------|
|  | 2015      | 2014      | y-o-y  |
| Passengers Carried   | 871,225   | 593,836   | 47%    |
| Capacity   | 1,077,480 | 828,360   | 30%    |
| Seat Load Factor   | 81%       | 72%       | 9 ppt  |
| RPK (million) ASK (million)  | 921       | 627       | 47%    |
|  | 1,135     | 912       | 25%    |
| Average Fare (PHP) Ancillary Income Per Pax (PHP) Unit Passenger Revenue (PHP) | 2,153     | 1,986     | 8%     |
|  | 439       | 532       | -17%   |
|  | 2,593     | 2,517     | 3%     |
| Revenue / ASK (PHP)  | 2.01      | 1.66      | 21%    |
| Revenue / ASK (US cents)   | 4.29      | 3.55      | 21%    |
| Cost / ASK (PHP)   | 2.11      | 2.83      | -25%   |
| Cost / ASK (US cents)  | 4.50      | 6.03      | -25%   |
| Cost / ASK-ex Fuel (PHP) Cost / ASK-ex Fuel (US cents)                         | 1.31      | 3.04      | -57%   |
|  | 2.79      | 6.48      | -57%   |
| Aircraft (end of period) Average Stage Length (km) Number of Flights           | 14        | 15        | -7%    |
|  | 1,055     | 1,109     | -5%    |
|  | 5,986     | 4,602     | 30%    |
| Fuel Consumed (Barrels) Average Fuel Price (US\$ / Barrel)                     | 233,365   | 173,372   | 35%    |
|  | 83        | 91        | -9%    |

Exchange Rate: USD:PHP - 46.9 - prior year US cents figures are restated at the current period average exchange rate



# NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

Performance indicator for amalgamated AirAsia Philippines operations for current financial year against the previous financial year

| Year Ended: 31 December   | Jan - Dec            | Jan - Dec            | Change                       |
|---|----------------------|----------------------|------------------------------|
|   | 2015                 | 2014                 | y-o-y                        |
| Passengers Carried Capacity Seat Load Factor RPK (million)                                      | 3,592,813            | 3,030,602            | 19%                          |
|   | 4,461,300            | 4,327,560            | 3%                           |
|   | 81%                  | 70%                  | 11 ppt                       |
|   | 3,574                | 3,090                | 16%                          |
| ASK (million)  Average Fare (PHP)  Ancillary Income Per Pax (PHP)  Unit Passenger Revenue (PHP) | 4,476                | 4,646                | -4%                          |
|   | 1,985                | 2,016                | -2%                          |
|   | 448                  | 438                  | 2%                           |
|   | 2,433                | 2,454                | -1%                          |
| Revenue / ASK (PHP) Revenue / ASK (US cents) Cost / ASK (PHP)                                   | 1.99                 | 1.62                 | 23%                          |
|   | 4.38                 | 3.56                 | 23%                          |
|   | 2.46                 | 2.74                 | -10%                         |
| Cost / ASK (FTIF) Cost / ASK (US cents) Cost / ASK-ex Fuel (PHP) Cost / ASK-ex Fuel (US cents)  | 5.39<br>1.54<br>3.37 | 6.01<br>1.76<br>3.86 | -10%<br>-10%<br>-13%<br>-13% |
| Aircraft (end of period) Average Stage Length (km) Number of Flights                            | 14                   | 15                   | -7%                          |
|   | 1,006                | 1,085                | -7%                          |
|   | 24,785               | 24,042               | 3%                           |
| Fuel Consumed (Barrels) Average Fuel Price (US\$ / Barrel)                                      | 909,610              | 876,745              | 4%                           |
|   | 100                  | 114                  | -12%                         |

Exchange Rate: USD:PHP - 45.6 - prior year US cents figures are restated at the current period average exchange rate



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

Performance of current quarter against the same quarter last year for the amalgamated AirAsia Philippines operations

| Quarter Ended: 31 December  | Oct - Dec<br>2015                   | Oct - Dec                           |
|---|-------------------------------------|-------------------------------------|
| PHP'000   | 2015                                | 2014                                |
| Revenue   | 2,285,834                           | 1,517,142                           |
| Operating expenses: - Staff costs - Depreciation of property, plant   | (399,396)                           | (534,890)                           |
| and equipment - Aircraft fuel expenses  | (104,974)<br>(907,008)              | (12,343)<br>193,746                 |
| <ul><li>- Maintenance &amp; overhaul</li><li>-User charges and other related expenses</li><li>- Aircraft operating lease expenses</li></ul> | (211,631)<br>(350,132)<br>(552,596) | (473,028)<br>(949,718)<br>(479,473) |
| - Other operating expenses Other income   | (216,860)<br>346,120                | (827,923)<br>505,607                |
| Operating loss  | (110,643)                           | (1,060,880)                         |
| Finance Income<br>Finance Costs   | 351<br>(49,728)                     | 105<br>(145,452)                    |
| Net operating loss  | (160,020)                           | (1,206,227)                         |
| Foreign exchange loss   | 41,229                              | (75,511)                            |
| Profit before tax   | (118,791)                           | (1,281,738)                         |
| Taxation  | -                                   | -                                   |
| Profit after tax  | (118,791)                           | (1,281,738)                         |
| EBITDAR<br>EBITDAR Margin<br>EBIT Margin  | 546,927<br>24%<br>-5%               | -569,064<br>-38%<br>-70%            |



# NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

Performance of current financial year against the previous financial year for the amalgamated AirAsia Philippines operations

| Year Ended: 31 December   | Jan - Dec<br>2015  | Jan - Dec<br>2014   |
|---|--|---|
| PHP'000   | 20.0   |   |
| Revenue   | 8,929,439  | 7,540,707   |
| Operating expenses: - Staff costs - Depreciation of property, plant and equipment - Aircraft fuel expenses - Maintenance, overhaul, user charges and other related expenses - Aircraft operating lease expenses - Other operating expenses Other income | (1,467,069)<br>(423,532)<br>(4,131,932)<br>(1,667,778)<br>(1,219,340)<br>(1,974,807)<br>(679,693)<br>558,227 | (1,836,240)<br>(44,412)<br>(4,538,022)<br>(1,890,731)<br>(1,681,586)<br>(2,019,078)<br>(1,327,752)<br>614,758 |
| Operating loss  | (2,076,485)  | (5,182,356)   |
| Finance Income<br>Finance Costs   | 577<br>(392,947)   | 381<br>(448,169)  |
| Net operating loss  | (2,468,855)  | (5,630,144)   |
| Foreign exchange loss   | (622,189)  | (124,970)   |
| Profit before tax   | (3,091,044)  | (5,755,114)   |
| Taxation  | -  | -   |
| Profit after tax  | (3,091,044)  | (5,755,114)   |
| EBITDAR EBITDAR Margin EBIT Margin  | 321,854<br>4%<br>-23%  | -3,118,866<br>-41%<br>-69%  |



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#### **Balance Sheet**

| Year Ended: 31 December PHP'000 | Dec 2015     | Dec 2014     |  |
|---------------------------------|--------------|--------------|--|
|                                 |              |              |  |
| Property, Plant & Equipment     | 2,468,158    | 2,839,926    |  |
| Inventory                       | 126,876      | 103,107      |  |
| Other Debtors & Prepayments     | 1,023,394    | 8,401,954    |  |
| Cash & Short Term Deposits      | 150,390      | 184,417      |  |
| Total Assets                    | 3,768,818    | 11,529,405   |  |
|                                 |              |              |  |
| Sales In Advance                | 1,102,599    | 1,238,706    |  |
| Other Creditors & Accruals      | 6,044,030    | 11,446,669   |  |
| Amounts Owing to Related Party  | 13,971,156   | 11,691,150   |  |
| Long Term Liabilities           | 112,627      | 1,523,386    |  |
| Total Liabilities               | 21,230,412   | 25,899,910   |  |
|                                 |              |              |  |
| Share Capital                   | 768,589      | 768,589      |  |
| Preferrence shares              | 423,922      | 423,922      |  |
| Other reserves                  | (4,796)      | (42,531)     |  |
| Retained Earnings               | (18,649,309) | (15,520,486) |  |
| Total Equity                    | (17,461,594) | (14,370,506) |  |

#### iv) Associate Company – AirAsia India Private Limited ('AirAsia India')

AirAsia India is an associate company which is incorporated in India and is 49% owned by AirAsia Berhad. As such it is accounted for using the equity method, as permitted by the Malaysian Accounting Standards Board MFRS128, Investments in Associates.

AirAsia India recorded revenue of INR2,084.6.0 billion in 4Q15, compared to the INR0.6 billion achieved in 4Q14 as operations commenced in June 2014. The number of passengers carried increased 134% which contributed to a unit passenger revenue of INR4,118. Anciliary income per passenger was at INR492 while the seat load factor was at 84%.

AirAsia India recorded a net loss of RM23.4 million (quarter ended 31 December 2014: RM12.7 million) in the quarter under review out of which RM Nil is equity accounted in the AirAsia Berhad income statement.



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In the full year 2015, AirAsia India recorded revenue of INR5,221.4 billion, 517% higher as compared to the IDR846.8 billion achieved in FY14. The number of passengers carried increased 324% which contributed to a unit passenger revenue of INR3,563. Anciliary income per passenger was at INR410 while the seat load factor was at 81%.

AirAsia India recorded a net loss of RM108.0 million in 2015 out of which RM29.7 is equity accounted in the AirAsia Berhad income statement. As the Group's interest in AirAsia India has been reduced to zero, in accordance with MFRS128, any profits will only be recognized when a total of RM23.2 million of unrecognized losses have been reversed.

# Performance indicator for India operations for current quarter against the same quarter last year

| Quarter Ended: 31 December     | Oct - Dec<br>2015 | Oct - Dec<br>2014 | Change<br>y-o-y |
|--------------------------------|-------------------|-------------------|-----------------|
|                                |                   |                   |                 |
| Passengers Carried             | 508,407           | 217,209           | 134%            |
| Capacity                       | 607,680           | 260,280           | 133%            |
| Seat Load Factor               | 84%               | 83%               | 1 ppt           |
| RPK (million)                  | 625               | 175               | 257%            |
| ASK (million)                  | 743               | 208               | 256%            |
| Average Fare (INR)             | 3,626             | 3,242             | 12%             |
| Ancillary Income Per Pax (INR) | 492               | 211               | 133%            |
| Unit Passenger Revenue (INR)   | 4,118             | 3,453             | 19%             |
| Revenue / ASK (sen)            | 284.95            | 298.78            | -5%             |
| Revenue / ASK (US cents)       | 4.31              | 4.52              | -5%             |
| Cost / ASK (sen)               | 319.47            | 463.06            | -31%            |
| Cost / ASK (US cents)          | 4.83              | 7.01              | -31%            |
| Cost / ASK-ex Fuel (sen)       | 220.20            | 291.67            | -25%            |
| Cost / ASK-ex Fuel (US cents)  | 3.33              | 4.41              | -25%            |
| Aircraft (end of period)       | 6                 | 3                 | 100%            |
| Average Stage Length (km)      | 1,226             | 759               | 62%             |
| Number of Flights              | 3,376             | 1,446             | 133%            |

Exchange Rate: USD:INR - 66.1 - prior year US cents figures are restated at the current period average exchange rate



### NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

Performance indicator for India operations for current financial year against the previous financial year

| Year Ended: 31 December        | Jan - Dec<br>2015 | Jan - Dec<br>2014 | Change<br>y-o-y |
|--------------------------------|-------------------|-------------------|-----------------|
|                                |                   |                   |                 |
| Passengers Carried             | 1,464,282         | 345,298           | 324%            |
| Capacity                       | 1,818,720         | 430,560           | 322%            |
| Seat Load Factor               | 81%               | 80%               | 1 ppt           |
| RPK (million)                  | 1,673             | 249               | 572%            |
| ASK (million)                  | 2,074             | 306               | 578%            |
| Average Fare (INR)             | 3,153             | 2,150             | 47%             |
| Ancillary Income Per Pax (INR) | 410               | 202               | 103%            |
| Unit Passenger Revenue (INR)   | 3,563             | 2,352             | 51%             |
| Revenue / ASK (sen)            | 253.33            | 271.71            | -7%             |
| Revenue / ASK (US cents)       | 3.94              | 4.23              | -7%             |
| Cost / ASK (sen)               | 333.49            | 591.89            | -44%            |
| Cost / ASK (US cents)          | 5.19              | 9.21              | -44%            |
| Cost / ASK-ex Fuel (sen)       | 223.09            | 409.21            | -45%            |
| Cost / ASK-ex Fuel (US cents)  | 3.47              | 6.36              | -45%            |
| Aircraft (end of period)       | 6                 | 3                 | 100%            |
| Average Stage Length (km)      | 1,217             | 641               | 90%             |
| Number of Flights              | 10,104            | 2,392             | 322%            |

Exchange Rate: USD:INR-64.3 - prior year US cents figures are restated at the current period average exchange rate



### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

### Performance of current quarter against the same quarter last year for India

| Quarter Ended: 31 December INR'000   | Oct - Dec 2015               | Oct - Dec 2014                   |
|--|------------------------------|----------------------------------|
| Revenue  | 2,084,649                    | 627,102                          |
| Operating expenses: - Staff costs  | (346,388)                    | (253,503)                        |
| <ul><li>Depreciation of property, plant<br/>and equipment</li><li>Aircraft fuel expenses</li></ul> | (12,640)<br>(734,058)        | (1,347)<br>(357,867)             |
| Maintenance and overhaul     User charges and other related expenses                               | (183,405)<br>(302,769)       | (42,587)<br>(65,150)             |
| Aircraft operating lease expenses     Other operating expenses                                     | (359,666)<br>(445,516)       | (129,734)<br>(110,801)           |
| Other income   | 43,222                       | 2,197                            |
| Operating Profit   | (256,571)                    | (331,691)                        |
| Finance Income<br>Finance Costs  | 6,245<br>(7)                 | 3,031<br>(139)                   |
| Net operating profit   | (250,333)                    | (328,799)                        |
| Foreign exchange (loss)/gain   | (75,588)                     | (23,632)                         |
| Profit before tax  | (325,921)                    | (352,431)                        |
| Taxation   | (1,359)                      | (500)                            |
| Profit after tax   | (327,280)                    | (352,931)                        |
| EBITDAR<br>EBITDAR Margin<br>EBIT Margin   | <b>115,735</b><br>6%<br>-12% | <b>(200,610)</b><br>-32%<br>-53% |



### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

### Performance of current financial year against the previous financial year for India

| Year Ended: 31 December INR'000  | Jan - Dec 2015           | Jan - Dec 2014        |
|--|--------------------------|-----------------------|
| Revenue  | 5,221,377                | 846,809               |
| Operating expenses: - Staff costs  | (1,246,348)              | (652,881)             |
| <ul><li>Depreciation of property, plant<br/>and equipment</li><li>Aircraft fuel expenses</li></ul> | (45,393)<br>(2,285,949)  | (3,633)<br>(570,853)  |
| - Maintenance and overhaul   | (483,249)                | (65,018)              |
| - User charges and other related expenses - Aircraft operating lease expenses                      | (734,134)<br>(1,118,228) | (94,538)<br>(267,814) |
| - Other operating expenses Other income  | (1,027,906)<br>57,227    | (194,751)<br>2,219    |
| Operating Profit   | (1,662,603)              | (1,000,459)           |
| Finance Income<br>Finance Costs  | 42,033<br>(70)           | 9,904<br>(1,007)      |
| Net operating profit   | (1,620,640)              | (991,562)             |
| Foreign Exchange (loss)/gain   | (128,624)                | (26,202)              |
| Profit before tax  | (1,749,264)              | (1,017,764)           |
| Current Taxation   | (18,869)                 | (1,262)               |
| Profit after tax   | (1,768,133)              | (1,019,026)           |
| EBITDAR  | (498,982)                | (729,012)             |
| EBITDAR Margin<br>EBIT Margin  | -10%<br>-32%             | -86%<br>-118%         |



### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### **Balance Sheet**

| Year Ended: 31 December INR'000 | Dec 2015    | Dec 2014    |
|---------------------------------|-------------|-------------|
|                                 |             |             |
| Property, Plant & Equipment     | 356,648     | 26,880      |
| Work In Progress                | 900         | 7,556       |
| Inventory                       | 30,960      | 78,551      |
| Other Debtors & Prepayments     | 709,211     | 45,894      |
| Cash & Short Term Deposits      | 537,829     | 1,032,982   |
| Total Assets                    | 1,635,548   | 1,191,863   |
|                                 |             |             |
| Sales In Advance                | 668,341     | 337,692     |
| Other Creditors & Accruals      | 840,403     | 231,897     |
| Amounts Owing to Related Party  | 1,105,826   | 851,590     |
| Long Term Liabilities           | 5,592       | -           |
| Total Liabilities               | 2,620,162   | 1,421,179   |
|                                 |             |             |
| Share Capital                   | 1,921,500   | 908,664     |
| Retained Earnings               | (2,906,114) | (1,137,981) |
| Total Equity                    | (984,614)   | (229,317)   |



#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### v) Associate Company – AirAsia Japan Co., Ltd ('AirAsia Japan')

AirAsia Japan is an associate company which is incorporated in Japan and is 49% owned by AirAsia Berhad. AirAsia Japan recorded a net loss of RM25.5 million (quarter ended 31 December 2014: RM6.0 million) in the quarter under review of which RM11.7 million (quarter ended 31 December 2014: RM9.6 million) is equity accounted in the financial statements of AirAsia Berhad. In the full year 2015, AirAsia Japan recorded a net loss of RM58.4 million of which RM28.6 million is equity accounted in the AirAsia Berhad income statement.

#### vi) Associate Company – Think Big Digital Sdn Bhd ('BIG')

BIG is an associate company which is incorporated in Malaysia and is 47.8% owned by AirAsia Berhad. BIG recorded a net loss of RM9.8 million (quarter ended 31 December 2014: net loss of RM8.6 million) in the quarter under review and a net loss of RM27.7 million in the full year 2015 of which RMnil million is equity accounted in the AirAsia Berhad financial statement. As the Group's interest in BIG has been reduced to zero, in accordance with MFRS128, any profits will only be recognized when a total of RM36.1 million of unrecognized losses have been reversed.

#### vii) Associate Company – AAE Travel Pte Ltd ('AAE Travel')

AAE Travel has been reclassified to investment in an associate company in the current financial period subsequent to the divestment of 25% equity interest in the share capital of AAE Travel (Note 29). AAE Travel is incorporated in Singapore and is 25% owned by AirAsia Berhad. AAE Travel recorded a net profit of RM15.2 million (quarter ended 31 December 2014: RM0.2 million) in the quarter of which RM3.9 million (quarter ended 31 December 2014: RM0.1 million) is equity accounted in the AirAsia Berhad income statement. In the full year 2015, AAE Travel recorded a net profir of RM83.2 million of which RM21.4 million is equity accounted in the AirAsia Berhad income statement.

#### viii) Jointly Controlled Entity – Asian Aviation Centre of Excellence Sdn Bhd ('AACOE')

AACOE is a joint venture company which is incorporated in Malaysia and is owned in equal shares by AirAsia Berhad and CAE Inc, a Canadian incorporated aviation training organization. AACOE recorded a net profit of RM8.0 million (quarter ended 31 December 2014: RM5.0 million) in the quarter of which RM4.0 million (quarter ended 31 December 2014: RM2.5 million) is equity accounted in the AirAsia Berhad income statement. In the full year 2015, AACOE recorded a net profit of RM48.5 million of which RM24.4 million is equity accounted in the AirAsia Berhad income statement.



#### NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

#### 24. Variation of results against preceding quarter

The Group had a profit after taxation of RM432.2 million for the quarter under review. This is RM893.9 million higher compared to RM461.7 million of loss after taxation in the immediately preceding quarter ended 30 September 2015.

### 25. Commentary on prospects

In Malaysia, we continue to see strong demands in the first quarter of 2016 with average load factor forecast at 84% and an improved fare environment through capacity rationalization by other players. We remain positive in the outlook of MAA in the remaining quarters of 2016, as we continue to observe strong demand from the Chinese nationals and a more favorable fuel price ahead.

In Thailand, load factor in the first quarter of 2016 is forecast to surpass similar quarter in 2015 at 84% on top of the 9% increase in capacity. As with Malaysia, we see encouraging forward bookings in 2016. TAA will continue to focus its marketing activities on domestic, China and India routes in the remaining quarters of 2016.

In Indonesia, load factor in the first quarter of 2016 is forecast at 77% which has improved significantly from 70% in the first quarter of 2015. Beyond first quarter of 2016, IAA will continue to drive the brand recovery efforts and focus on the execution of its turnaround plan in achieving a sustainable profits in 2016.

In Philippines, the current forecast of the load factor in first quarter 2016 is 88%. PAA remains on track with its turnaround plan to focus on increasing frequency of the high yielding routes and sustaining the load factors for the remaining quarters in 2016.

In India, the forward loads remain buoyant with a forecast load factor of 82% in quarter 1 2016. For the remaining quarters of 2016, AirAsia India will remain focused on building a footprint in the Indian domestic market with the introduction of new routes and frequency increases.

Barring any unforeseen circumstances, the Directors remain positive for the prospects of the Group in 2016.



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### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 26. Profit forecast

No profit forecast has been issued.

### 27. Finance income/(costs)

|                                    | Group and Company |           |             |           |
|------------------------------------|-------------------|-----------|-------------|-----------|
| All figures in RM'000              | Quarter           | Quarter   | Year to     | Year to   |
|                                    | Ended             | Ended     | Date        | Date      |
|                                    | 31/12/15          | 31/12/14  | 31/12/15    | 31/12/14  |
| Finance income                     |                   |           |             |           |
| Interest on amounts due from       |                   |           |             |           |
| associates and JV entities         | 8,245             | 28,292    | 66,462      | 88,867    |
| Interest on deposits               | 8,342             | 6,254     | 28,063      | 17,889    |
| Gain from interest rate contracts  | 16,609            | -         | 23,774      | 6,824     |
| Other interest income              | 1,354             | 2,830     | 4,543       | 8,289     |
|                                    | 34,550            | 37,376    | 122,842     | 121,869   |
| Finance costs                      |                   |           |             |           |
| Bank borrowings                    | (132,049)         | (149,095) | (567,416)   | (522,850) |
| Amortisation of premiums for       |                   |           |             |           |
| interest rate caps                 | (4,816))          | (2,088)   | (11,500)    | (8,192)   |
| Loss from interest rate contracts  | (2,174)           | (1,387)   | (22,162)    | -         |
| Bank facilities and other charges  | (1,874)           | (1,302)   | (9,548)     | (2,925)   |
|                                    | (140,913)         | (153,872) | (610,626)   | (533,967) |
| Net cost                           | (106,363)         | (116,496) | (487,784)   | (412,098) |
|                                    |                   |           |             |           |
| Foreign exchange (losses)/gains    |                   |           |             |           |
| - realized                         | 46,097            | (57,938)  | 11,591      | (5,339)   |
| - unrealized                       | 228,815           | (704,532) | (1,876,828) | (707,031) |
| - gain/(loss) from forward foreign |                   | •         |             |           |
| exchange contracts                 | -                 | 37,135    | 111,425     | (71,971)  |
| - fair value movement recycled     |                   |           |             |           |
| from cash flow hedge reserve       | (378,301)         | 77,775    | 820,765     | 175,256   |
|                                    | (103,389)         | (647,560) | (933,047)   | (609,085) |



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#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 28. Income tax expense

#### Current taxation

The current taxation charge of RM5.0 million comprises tax payable on interest income.

#### Deferred taxation

RM124.7 million deferred tax credits arose in the current financial period. The deferred tax assets increased as the difference between the net book value and tax written down value of property, plant and equipment increased in the period. The deferred tax assets increased as Investment Allowances were retained for aircraft disposed during the quarter.

#### 29. Unquoted investments and properties

On 16 February 2015, AirAsia Berhad, through its wholly-owned subsidiary, AirAsia Exp Pte. Ltd, entered into a Share Purchase Agreement with Expedia Inc. and Expedia Southeast Asia Pte. Ltd. to divest 6,144,280 ordinary shares of SGD1.00 each in AAE Travel, for a consideration of USD93.75 million (approximately RM347 million). The sale was completed on 10 March 2015, resulting in a gain on disposal of approximately RM321 million. Subsequent to the divestment, the Company's equity stake in AAE Travel was reduced to 25% and the investment in AAE Travel has been reclassified from an investment in joint venture to an investment in associate.

#### **30.** Quoted investments and properties

There was no purchase or disposal of quoted securities for the quarter under review and financial period to date.

#### 31. Status of corporate proposals announced

There are no further updates in the corporate proposals announced.



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#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 32. Borrowings and debt securities

| <b>g</b>    | As at<br>31/12/2015<br>RM'000 |            |
|-------------|-------------------------------|------------|
| Current     | 2,431,736                     | 2,274,928  |
| Non-current | 10,184,863                    | 10,453,090 |
| Total Debt  | 12,616,599                    | 12,728,018 |

The currency profile of borrowings is as follows:

|                  | As at<br>31/12/2015<br>RM'000 | As at<br>31/12/2014<br>RM'000 |
|------------------|-------------------------------|-------------------------------|
| Ringgit Malaysia | 1,323,586                     | 2,285,827                     |
| US Dollar        | 10,908,986                    | 10,099,768                    |
| Euro             | 167,523                       | 140,204                       |
| Singapore Dollar | 216,504                       | 202,219                       |
|                  | 12,616,599                    | 12,728,018                    |

The above term loans, finance lease liabilities (Ijarah) and commodity murabahah finance are for the purchase of aircraft, spare engines and working capital purposes.

The maturity period of non-current borrowing is 14 years and below. Borrowings are denominated in US Dollar (predominantly), Singapore dollars, Ringgit Malaysia and Euro. The Company has substantially hedged its foreign exchange exposure through foreign exchange contracts as explained in Note 33 (i).

The repayment terms of term loans and finance lease liabilities (Ijarah) and commodity murabahah finance are on a quarterly or semi-annually basis. These are secured by the following:

- (a) Assignment of rights under contract with Airbus over each aircraft;
- (b) Assignment of insurance of each aircraft; and
- (c) Assignment of airframe and engine warranties of each aircraft.



#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 33. Derivative Financial Instruments:

The fair value of derivative financial instruments is determined in accordance with FRS139 "Financial Instruments: Recognition and Measurement"

(i) Forward Foreign Exchange Contracts

As at 31 December 2015, AirAsia Berhad has hedged approximately 58% of the US dollar liabilities of its aircraft (which are deployed to Malaysia) and engine loans into Malaysian Ringgit ("MYR"). The latest weighted average of USD/MYR forward exchange rate is 3.2364.

(ii) Interest Rate Hedging

As at 31 December 2015, the Group has entered interest rate hedging transactions to hedge against fluctuations in the US\$ Libor on its existing aircraft financing for aircraft delivering from 2005 to 2015.

(iii) Fuel Hedging

As at 31 December 2015, the Group has entered into Singapore Jet Kerosene fixed swaps, Brent options and Crack swaps which represents up to 46.53% of the Group's total budgeted fuel consumption for year 2016.



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### NOTES TO THE UNAUDITED ACCOUNTS - 31 DECEMBER 2015

### 33. Derivative financial instruments (continued)

| Type of derivatives              | Notional Value as at 31/12/2015 | Fair Value<br>as at 31/12/2015<br>Assets/(Liabilities) |
|----------------------------------|---------------------------------|--|
| (i) Fuel contract                | Barrels (million)               | RM (million)   |
| - less than 1 year               | -                               | -  |
| - 1 year to 3 years              | 3.5                             | (172.6)  |
| Total                            | 3.5                             | (172.6)  |
| 40 T                             | RM (million)                    | RM (million)   |
| (ii) Interest rate contracts     |                                 | (0.4)  |
| - less than 1 year               | 5.3                             | (0.1)  |
| - 1 year to 3 years              | 478.4                           | (37.7)   |
| - more than 3 years              | 3,631.3                         | (226.2)  |
| Total                            | 4,115.0                         | (264.0)  |
| (iii) Foreign currency contracts | RM (million)                    | RM (million)   |
| - less than 1 year               | 91.2                            | 0.3  |
| - 1 year to 3 years              | 835.0                           | 207.8  |
| - more than 3 years              | 2,856.6                         | 772.7  |
| Total                            | 3,782.8                         | 980.8  |

The related accounting policies, cash requirements of the derivatives, risks associated with the derivatives and policies to mitigate those risks are unchanged since the last financial year.



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#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 34. Fair value estimation

The carrying amounts of cash and cash equivalents, trade and other current assets, and trade and other liabilities approximate their respective fair values due to the relatively short-term maturity of these financial instruments. The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, Unobservable inputs) (Level 3).

The following tables presents the Group and Company's assets and liabilities that are measured at fair value at 31 December 2015 and 31 December 2014:

|   | Level 1<br>RM'mil | Level 2<br>RM'mil | Level 3<br>RM'mil | Total<br>RM'mil                       |
|---|-------------------|-------------------|-------------------|---------------------------------------|
| 31 December 2015                                      |                   |                   |                   |                                       |
| Assets  |                   |                   |                   |                                       |
| Financial assets at fair value through profit or loss |                   |                   |                   |                                       |
| - Trading derivatives                                 | _                 | 215               | -                 | 215                                   |
| Derivatives used for hedging                          | -                 | 1,150             | -                 | 1,150                                 |
| Available-for-sale financial assets                   |                   | ,,                |                   | -                                     |
| - Equity securities                                   | 235               | _                 | -                 | 235                                   |
| Total Assets  | 235               | 1,365             | -                 | 1,600                                 |
| Liabilities   |                   | ·                 |                   | · · · · · · · · · · · · · · · · · · · |
| Financial assets at fair value through profit or loss |                   |                   |                   |                                       |
| - Trading derivatives                                 | -                 | 77                | -                 | 77                                    |
| Derivatives used for hedging                          | -                 | 743               | -                 | 743                                   |
| Total Liabilities                                     | -                 | 820               | -                 | 820                                   |
| 31 December 2014                                      |                   |                   |                   |                                       |
| Assets  |                   |                   |                   |                                       |
| Financial assets at fair value through profit or loss |                   |                   |                   |                                       |
| - Trading derivatives                                 | -                 | 62                | =                 | 62                                    |
| Derivatives used for hedging                          | =                 | 606               | =                 | 606                                   |
| Available-for-sale financial assets                   |                   |                   |                   | -                                     |
| - Equity securities                                   | 385               | -                 | -                 | 385                                   |
| Total Assets  | 385               | 668               | -                 | 1,053                                 |
| Liabilities   |                   |                   |                   |                                       |
| Financial assets at fair value through profit or loss |                   |                   |                   |                                       |
| - Trading derivatives                                 | -                 | 76                | -                 | 76                                    |
| Derivatives used for hedging                          | -                 | 644               | -                 | 644                                   |
| Total Liabilities                                     |                   | 720               | -                 | 720                                   |



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#### NOTES TO THE UNAUDITED ACCOUNTS – 31 DECEMBER 2015

#### 34. Fair value estimation (continued)

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equities and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group then determines fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high. These would include certain bonds, government bonds, corporate debt securities, repurchase and reverse purchase agreements, loans, credit derivatives, certain issued notes and the Group's over the counter ("OTC") derivatives.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques. This category includes private equity investments, certain OTC derivatives (requiring complex and unobservable inputs such as correlations and long dated volatilities) and certain bonds.

#### 35. Material litigation

As at 26 February 2016, there was no material litigation against the Group.

#### 36. Proposed dividend

The Directors do not recommend any dividend for the quarter ended 31 December 2015.



#### AIRASIA BERHAD

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#### **37.** Earnings per share

#### (a) Basic earnings per share

Basic earnings per share of the Group are calculated by dividing the net profit for the period by the weighted average number of ordinary shares in issue during the period.

|  | INDIVIDUAL<br>QUARTER        |                              | CUMULATIVE<br>QUARTER     |                           |
|--|------------------------------|------------------------------|---------------------------|---------------------------|
|  | Quarter<br>ended<br>31/12/15 | Quarter<br>ended<br>31/12/14 | Year<br>ended<br>31/12/15 | Year<br>ended<br>31/12/14 |
|  |                              |                              |                           |                           |
| Net (loss)/profit (RM'000)   | 554,198                      | (428,509)                    | 540,962                   | 82,836                    |
| Weighted average number of ordinary shares in issue for basic EPS ('000) | 2,782,215                    | 2,780,215                    | 2,780,215                 | 2,780,215                 |
| Adjusted for share options granted ('000)                                | -                            | 580                          | -                         | 580                       |
| Adjusted weighted average number of ordinary shares ('000)               | 2,782,215                    | 2,780,795                    | 2,780,215                 | 2,780,795                 |
|  |                              |                              |                           | • 0                       |
| Basic earnings per share (sen)   | 19.9                         | (15.4)                       | 19.4                      | 3.0                       |
| Diluted earnings per share (sen)   | 19.9                         | (15.4)                       | 19.4                      | 3.0                       |

#### (b) Diluted earnings per share

Diluted earnings per share of the Group are calculated by dividing the net profit for the period by the weighted average number of ordinary shares in issue during the period, adjusted for share options granted.

#### 38. **Authorisation for issue**

The interim financial statements were authorised for issue by the Board of Directors.

By order of the Board

JASMINDAR KAUR a/p SARBAN SINGH

(MAICSA 7002687) **COMPANY SECRETARY 26 FEBRUARY 2016**